

Financial Report for AGM

Audit results

- audit was completed as required by July 31
- unqualified report issued by Grant Thornton (present the financial position fairly)
- audit has been reviewed by the Department and accepted
- results from the audit
 - Changes this year in the statements
 - =the operations reported in the Development Fund this year were moved back to the store where they originated to allow for better reporting at the store level and to eliminate duplication of work
 - =gas sales were net with purchases to show only the profit as revenue to more accurately reflect our commission sales
 - =change in reporting formats for education and health
 - Improvement in accounts payable and HST. Increase in capital assets (long term assets used over a number of years) of \$1,200,000
 - Strain is still being felt in cash flow due to the poor economy despite cuts made mainly due to the drop in store revenues
 - Areas of improvement – travel, fisheries
 - Ongoing costs – repairs to homes

Some areas to note – total spent on education approximately \$1,300,000, elders cheques \$227,000, housing repairs \$195,000 for CMHC and non-CMHC homes, food fisheries \$28,000, training programs approximately \$550,000, additions for new homes was approximately \$1,000,000.

Store results to date

- Retail cigarette sales down approximately \$200,000 compared to last year
- Gas is still showing an increase in traffic, but our margin is very low so we have to sell a lot of gas to make a large profit
- VLT revenue is showing a large decrease in traffic. Compared to last year the revenue is down approximately \$450,000 at the end of October. Compared to two years ago the VLT's are down over \$600,000. All locations are down considerably.